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The Arc High Street Clowne S43 4JY

To: Members of the Employment and Personnel Committee

Contact: Nicola Calver Telephone: 01246 217753 Email: nicola.calver@ne-derbyshire.gov.uk

Wednesday, 8 September 2021

**Dear Councillor** 

#### EMPLOYMENT AND PERSONNEL COMMITTEE

You are hereby summoned to attend a meeting of the Employment and Personnel Committee of the Bolsover District Council to be held in the Council Chamber, The Arc, Clowne on Thursday, 16th September, 2021 at 14:00 hours.

<u>Register of Members' Interests</u> - Members are reminded that a Member must within 28 days of becoming aware of any changes to their Disclosable Pecuniary Interests provide written notification to the Authority's Monitoring Officer.

You will find the contents of the agenda itemised from page 2 onwards.

Yours faithfully

Sarah Steuberg

Solicitor to the Council & Monitoring Officer



#### EMPLOYMENT AND PERSONNEL COMMITTEE AGENDA

## Thursday, 16th September, 2021 at 14:00 hours taking place in the Council Chamber, The Arc, Clowne

- Item No. PART 1 OPEN ITEMS
- 1. Appointment of Chair for 2021/22
- 2. Appointment of Vice Chair for 2021/22
- 3. Apologies for Absence

#### 4. Urgent Items of Business

To note any urgent items of business which the Chair has consented to being considered under the provisions of Section 100(B) 4(b) of the Local Government Act 1972.

#### 5. Declarations of Interest

Members should declare the existence and nature of any Disclosable Pecuniary Interest and Non Statutory Interest as defined by the Members Code of Conduct in respect of:

a) any business on the agendab) any urgent additional items to be consideredc) any matters arising out of those itemsand if appropriate, withdraw from the meeting at the relevant time.

#### 6. Senior Economic Development Officer Post

#### 7. Exclusion of the Public

To move:-

"That under Section 100(A)(4) of the Local Government Act 1972 (as amended), the public be excluded from the meeting for the following items of business on the grounds that they involve the likely disclosure of exempt information as defined in the stated Part 1 of Schedule 12A of the Act and it is not in the public interest for that to be revealed." [The category of exempt information is stated after each item].

#### 8. Increase in Hours of Vacant Solicitor Post

14 - 18

(Paragraph 3)

Page No.(s)

4 - 13

9.	Structural Review of the Governance Team	19 - 47
	(Paragraphs 1, 2 and 3)	
10.	Leaders Executive and Partnership Team Staffing Review	To Follow
	(Paragraphs 1, 2 and 3)	

#### **Bolsover District Council**

#### **Employment and Personnel Committee**

#### 16 September 2021

#### Senior Economic Development Officer (Tourism and Visitor Economy)

#### Report of the Assistant Director of Development and Planning

Classification:	This report is public
<u>Report By:</u> Planning	Chris Fridlington – Assistant Director of Development and
Contact Officer:	Natalie Etches – Business Growth Manager

#### PURPOSE / SUMMARY

- To seek approval to create a new position of Senior Economic Development Officer (Tourism and Visitor Economy) within the Economic Development Team
- To recommend to Council for the additional revenue budget associated with the establishment of the new post, including salary and associated on-costs.

#### RECOMMENDATIONS

- 1. To approve a new full time permanent post within the Economic Development Team for the role of Senior Economic Development Officer (Tourism and Visitor Economy), subject to Council approving the budget increase required.
- 2. To recommend to Council a revenue budget increase of  $\pounds$  41,121  $\pounds$ 46,960 to fund the salary and all associated on costs as a result of establishing this post on the payroll, subject to job evaluation and consistency checks confirming the grade of the post.
- 3. To delegate authority to the Assistant Director of Development and Planning to complete the recruitment and selection of a suitable candidate, if the post is scored grade 8 or less.

Approved by the Portfolio Holder - Growth / Economic Development - Cllr Liz Smyth and Portfolio Holder - Leisure and Tourism – Cllr David Downes

#### IMPLICATIONS

#### <u>Finance and Risk:</u> Yes⊠ No □ Details:

The cost for the creation of the post per annum is between £41,121 and £46,960. Whilst this vacancy will not directly generate income / revenue to the council, it will create a positive economic impact for the district's visitor economy through the impact of delivering activities identified in the Tourism Strategy. However, this is a new cost to the medium term financial plan which has a considerable budget shortfall currently predicted for 2024/25 of £3.238m. The risk of not achieving a balanced budget is outlined as a key risk within the Council's Strategic Risk Register.

On Behalf of the Section 151 Officer

Legal (including Data Protection): Details:				Yes⊡	N	No 🛛			
-					On Behalf	of the	Solicito	or to t	he Council
<u>Staffing</u> : Details:	Yes⊠	No 🗆							
This report Developmen		a new	full	time	permanent	post	within	the	Economic
					On behal	f of the	e Head	of Pa	aid Service

**DECISION INFORMATION** 

Decision Information	
Is the decision a Key Decision?	No
A Key Decision is an executive decision which has a	
significant impact on two or more District wards or	
which results in income or expenditure to the Council	
above the following thresholds:	
RDC.	
Revenue - £75,000 □ Capital - £150,000 □	
NEDDC:	
Revenue - £100,000 🗆 Capital - £250,000 🛛	
Please indicate which threshold applies	
Is the decision subject to Call-In?	No
(Only Key Decisions are subject to Call-In)	
District Wards Significantly Affected	District wide delivery
Consultation:	Yes
Leader / Deputy Leader  Cabinet / Executive	
SAMT  Relevant Service Manager	Details:
Members  Public  Other	-

Links to Council Ambition (BDC)/Council Plan (NED) priorities or Policy Framework including Climate Change, Equalities, and Economics and Health implications.

The creation of this post in to the Economic Development Team will directly deliver against the priority of 'Promoting the District and working with partners to increase Tourism', as well as directly being responsible for the delivery of the actions set out in the Tourism Strategy and contributing to the team for the delivery of projects and initiatives set out in the Growth Strategy.

#### **REPORT DETAILS**

- 1 <u>Background</u> (reasons for bringing the report)
- 1.1 The Council's ambition is to become a dynamic, self-sufficient and flexible Council that delivers excellent services, whilst adapting to local aspirations and acting as the economic and environmental driver for Bolsover District.
- 1.2 Pre-pandemic, a key economic driver of the local economy was the local visitor economy, which generated local spend of just under £140 million and supported around 1700 jobs in 2018 according to the most recent information available from the STEAM tourism database.
- 1.3 The information on this database also shows that overnight visitors spend nearly four times more in the local area than day visitors in 2018, spending over £10million on local accommodation and generated a local economic impact of over £40million. This information also goes some way to showing why

promoting the District and working with partners to increase tourism is a corporate priority.

- 1.4 Inevitably, the pandemic has since disrupted the local visitor economy but there are clear signs that many businesses have 'bounced back' with support from this Council, the easing of restrictions and the increased demand for staycations partly fuelled by multiple lockdowns and partly by the limited availability of foreign holidays.
- 1.5 The challenge for the District now is how best to maintain this trajectory and support the continued growth of the local visitor economy and in particular, increase overnight stays in the interests of meeting local aspirations, supporting local businesses and creating jobs by bringing additional money into the District.
- 1.6 The recently adopted Tourism Strategy goes part way to doing this by taking what was a roadmap to recovery (from the pandemic) and transforming those initial actions into a series of objectives that will support the long term growth of the local visitor economy.
- 1.7 However, a dedicated officer with the relevant skills and experience is required to prioritise these objectives alongside promoting the District, working effectively with partners to increase tourism and drive the local visitor economy beyond what can be achieved with the current establishment.

#### 2. <u>Details of Proposal or Information</u>

- 2.1 The proposal is to establish a new full time post Senior Economic Development Officer (Tourism and Visitor Economy) within the Economic Development Team.
- 2.2 The main duties and responsibilities of the post are set out in 'Appendix 1 Job Description' of this report in the job description. The person specification for the individual we are seeking to fill the vacancy is set out in 'Appendix 2 Person Specification'.
- 2.3 Whilst the post-holder is expected to establish strong working relationships with both the Leisure and Communications Teams, the role will sit with Economic Development.

#### 3 Reasons for Recommendation

- 3.1 Within the Economic Development Team, there are currently three Senior Economic Development Officers. Two are for 'Investment and Growth' and one on 'Business Engagement'. One Investment and Growth officer is full time, and the other two officers are both part time (0.5 FTE).
- 3.2 Amongst other things, these officers are responsible for delivering many of the actions set out within the Council's Business Growth Strategy, which is also closely aligned with delivering many of the projects set out in the Council's

Vision Bolsover prospectus. Therefore, there is limited capacity within the team to dedicate to driving the local visitor economy.

- 3.3 The team has also been recently reduced when the temporary contract for the town and tourism officer post expired. This post was held by a 1 x FTE and was funded by reserves. However, over the course of time this post was in place, it was increasingly seen that the dual responsibilities of this post was difficult to manage given that there is some overlap but each area has its own separate and distinctive challenges.
- 3.4 Additionally, the Directorate has been able to absorb some of the town centre work in different service areas partly because it is closely aligned with the implementation of the Local Plan and partly because the town and tourism officer has returned to their substantive post in Planning Policy.
- 3.5 Therefore, there is a greater need to bring in additional capacity to support delivery of the Tourism Strategy and drive the local visitor economy than support the District's town centre. There is also insufficient capacity within the existing Economic Development team to drive the local visitor economy, without compromising delivery of other parts of the Vision Bolsover prospectus and/or other equally important actions set out in the Business Growth Strategy.
- 3.6 Consequently, it is recommended that an additional post focused on tourism and the visitor economy is created because the benefits to the District arising from this post will demonstrably outweigh the cost of the additional salary over time.

#### 4 <u>Alternative Options and Reasons for Rejection</u>

- 4.1 The Senior Economic Development Officer (Business Engagement), is on a temporary Notification of Change (NOC) for reduced hours down to 0.5 FTE. Consideration has been given to using the surplus 0.5 FTE to undertake the duties of the Tourism and Visitor Economy role. However, due to the workload requirements of the Economic Development Team with the delivery of priorities identified in the Growth Strategy and the draft Business Engagement Strategy, the Business Engagement role would need to be kept as a full time job and the surplus 0.5FTE recruited to through a job share arrangement. Therefore the spare capacity of this role isn't available as an option. The Tourism and Visitor Economy role is required as a full time permanent role due to the number of initiatives and priorities identified within the recently adopted Tourism Strategy.
- 4.2 Consideration has been given to doing nothing and not creating and recruiting to the post. This would not cost the Council any money. However, there would be a greater economic cost as the council would not be able to focus on delivering activities which contribute to the growth of the tourism and visitor economy.

#### **DOCUMENT INFORMATION**

Appendix No	Title			
1 2	Job Description Person Specification			
<b>Background Papers</b> (These are unpublished works which have been relied on to a material extent when preparing the report. They must be listed in the section below. If the report is going to Cabinet (NEDDC) or Executive (BDC) you must provide copies of the background papers)				
None				

# Senior Economic Development Officer (Tourism and Visitor Economy)

#### Job Purpose

To take a leading role in the development and implementation of the Council's Tourism Strategy and Action Plan, to support business growth and investment, with a particular emphasis on increasing visitor numbers and overnight stays.

To implement the Business Engagement Strategy and support businesses, attractions, and accommodation providers to positively promote the 'offer' of the district.

To take a leading role in the delivery of the Council's Growth Strategy and Vision Bolsover to achieve the priority of 'Promoting the district and working with partners to increase tourism'.

#### **Duties and Responsibilities**

- 1. To take a leading role within the Economic Development Team to implement and deliver the Tourism Strategy, particularly in the development and delivery of projects which support business growth and investment across the tourism and visitor economy sector.
- 2. Work with key partners to develop and deliver promotions and marketing initiatives to enhance the attractiveness, accessibility, and offer of the key visitor attractions and walking and cycling trails.
- 3. To initiate and develop collaborative partnerships, including with the County's Destination Management Organisation, to support the delivery of tourism and visitor economy based projects in line with the Council's priorities.
- 4. To engage town and parish councils, neighbouring district councils and county councils to build strong working relationships and break down district boundaries in respect of a tourism offer for overnight visitors in the District.
- 5. To work with partners and key stakeholders to prepare tourism specific bids for regional and national investment funds.
- 6. To be responsible for the implementation of tourism and visitor economy specific projects to meet strategic objectives and produce associated funding bids, project and budget plans.
- 7. Manage projects against budgets providing regular monitoring reports against key performance indicators.
- 8. Implement best practice in business engagement including delivering and supporting business events, networks, key account management, access to finance, and develop partnerships to support tourism and visitor economy businesses, key attractions, and accommodation providers.

#### Senior Economic Development Officer (Tourism and Visitor Economy)

- 9. To develop, manage, review, and promote visitor information and ensure its distribution to a wide audience of both residents and visitors, establishing networks and partnerships to successfully promote the 'Offer' of the district.
- 10. To maintain appropriate information systems, including a CRM system, to carry out targeted marketing campaigns and business engagement of the tourism and visitor economy sector.
- 11. To undertake research to assess trends and to quantify the value and volume of the tourism sector, maintaining a robust evidence base, including but not limited to STEAM data, to demonstrate the need and demand for new initiatives to support the growth of the visitor economy.
- 12. To work as part of the Economic Development Team, alongside internal departments, including but not limited to: Planning, Leisure, and Communications to facilitate and deliver business engagement and investment, and to support regeneration of the tourism and visitor economy sector, in accordance with the council's strategic priorities.
- 13. To undertake all aspects of project development and delivery including liaison and negotiation with stakeholders, securing resources, project management, and monitoring.
- 14. Maintain knowledge of local, regional, and national strategies, policies, and legislation relevant to the area of work.
- 15. Exercise budgetary control in respect of projects to ensure most efficient use of resources following council procedures and financial regulations.
- 16. To deputise for the Business Growth Manager and represent the Council at various meetings and committees.
- 17. To undertake any other reasonable duties commensurate to the grade and general nature of the post.



#### PERSON SPECIFICATION

<b>Post Title:</b> Senior Economic Development Officer (Tourism and Visitor Economy)	Sectio	on: Economic Development Tear	n
Directorate: Development			
Knowledge (Essential)	AM	(Desirable)	AM
<ul> <li>Demonstrable knowledge of local, regional and national strategies and policies relevant to tourism and the visitor economy</li> <li>Demonstrable knowledge of tourism and visitor economy, economic development, and business support within a public sector environment</li> <li>Proven practical experience of running targeted marketing and promotional campaigns to a tourism and visitor economy audience</li> <li>Knowledge and experience of delivering and implementing strategies within a partnership context</li> <li>Proven practical experience of handling data through a CRM system or similar</li> <li>Experience and knowledge of good customer service, delivering a key account management and business support service</li> <li>Practical experience of delivering projects including budget management, monitoring and evaluating projects, problem solving through innovative approaches</li> <li>Knowledge of using IT software packages, including Microsoft Office and statistic / research packages</li> <li>Knowledge of funding and grant schemes and the associated application processes and criteria</li> </ul>	a, i & c	<ul> <li>Knowledge of legislation and requirements for setting up a tourism and visitor economy business, in particular accommodation providers</li> </ul>	a & i
<ul> <li>Qualifications</li> <li>Tourism / marketing degree or equivalent</li> </ul>	a&i	•	a&i
<ul> <li>Tourism' marketing degree of equivalent experience in: business development; marketing; tourism; or Economic Development</li> <li>Member of the Chartered Institute of Marketing (C.I.M) or professional tourism body</li> </ul>			
	1	1	1

<ul> <li>Proven practical experience within the Tourism industry, including delivering marketing and promotional campaigns</li> <li>ICT literate together with knowledge of software suites, including Microsoft Office suite</li> <li>Experience of working with company directors / sole traders to handle business support enquiries, in particular from the tourism and visitor economy sector</li> <li>Prioritising workload appropriately, giving consideration to operational requirements and customer service.</li> </ul>	A & i	<ul> <li>Experience of running a social media campaign for the promotion of tourism and leisure activities / events</li> </ul>	a & i
<ul> <li>Good standard of written communication for report writing, letters, emails and accurate production of legal documents and templates.</li> <li>Good standard of oral communication for face-to-face or telephone enquiries</li> <li>Ability to process and calculate numerical data accurately and efficiently</li> <li>Ability to deal with conflicting work demands and to work without supervision</li> </ul>	a&i		a&i
Other Requirements:			
<ul> <li>Ability to work to own initiative and work as part of a team</li> <li>Ability to work to competing deadlines</li> <li>Own transport/full current driving licence in order to undertake daily duties</li> <li>The ability to demonstrate strong customer focus and a commitment to service improvements.</li> <li>A flexible approach to working hours.</li> </ul>	a&i		a&i

Agenda Item 8

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### Agenda Item 9

By virtue of paragraph(s) 3, 4 of Part 1 of Schedule 12A of the Local Government Act 1972.

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